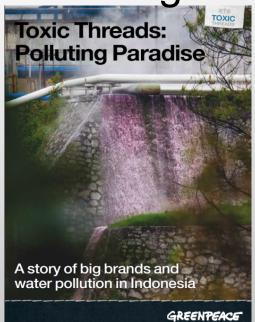
NRDC's Green Supply Chain Initiative



The curtain is rising







Toxic Threads:
Putting Pollution
on Parade
How textile
manufacturers are
hicling their toxic trail

GREENPEACE





Cleaning up the Fashion Industry

Friends of Nature
Institute of Public & Environmental Affairs
Green Beagle
Environmental Protection Commonwealth Association
Nanjing Green Stone Environmental Action Network

Key Issues for Responsible Suppliers

- Compliance with discharge standards
- Chemical use
- Energy and water use
- Information disclosure and transparency

What are NRDC's 10 Best Practices?



NRDC'S 10 BEST PRACTICES FOR TEXTILE MILLS TO SAVE MONEY AND REDUCE POLLUTION

NRDC Authors: Linda Greer, Susan Keane, Cindy Lin, James Meinert

A PRACTICAL GUIDE FOR RESPONSIBLE SOURCING Version 2.0





CbD Ten Best Practices

Basic, widely applicable, and low-cost

ROI of each B.P. \rightarrow **\leq** 1 year, with continuous savings afterwards

Fac	tories with Savings	Factories with Savings
Leak detection, maintenance, housekeeping	41%	6. Optimize boiler efficiency 45%
2. Reuse cooling water	45%	7. Maintain steam traps and system 91%
3. Reuse condensate	68%	8. Recover heat from hot air 77%
4. Reuse process water	50%	9. Insulate tanks and equipment 77%
5. Recover heat from hot water	41%	10. Optimize compressed air system 91%

^{*}The payback periods for our best practices are all less than a year

Showcase Mills

	Factory type	Annual production (Tonnes)	Year Established	% Water Reduction Possible	% Energy* Reduction Possible	% Electricity Reduction Possible**	Cost (USD)	Return on Investment (years)
(A)	Knitted Fabric	33,229	1997	8.1%	17.1%	1.2%	709,965	0.4
(B)	Knitted Fabric	33,229	1997	NA	1.4%	1.4%	269,982	0.5
(C)	Denim	28,604	2010	3.2%	4.6%	7.5%	139,407	0.9
(D)	Fiber & Woven Fabric	23,875	2002	0.8%	3.6%	0.9%	261,309	0.8
(E)	Denim	17,937	2003	2.1%	15.0%	1.5%	427,525	0.7
(F)	Denim	15,000	2010	21.3%	8.8%	3.7%	129,472	0.4
(G)	Knitted Fabric	12,217	1990	1.5%	7.3%	NA	49,502	0.3
(H)	Woven Fabric	10,000	1994	24.3%	11.0%	NA	101,981	0.1
(1)	Denim	9,473	2005	36.4%	10.7%	14.9%	139,565	0.6
(J)	Fiber	8,800	2002	5.3%	21.2%	3.0%	196,542	0.3
(K)	Fiber	8,724	2000	0.1%	24.4%	0.8%	234,500	0.6
(L)	Denim	8,580	2003	21.0%	16.1%	1.4%	110,548	0.5
(M)	Fiber	6,790	2006	10.3%	5.0%	0.8%	72,558	0.7
(N)	Fiber	6,684	2003	0.2%	35.5%	2.8%	372,645	0.6
(O)	Woven Fabric	5,655	2004	1.1%	3.9%	2.3%	94,620	0.9
(P)	Woven Fabric	5,000	1989	13.1%	8.1%	0.3%	34,000	0.1
(Q)	Fiber	3,956	1993	1.0%	11.2%	6.8%	83,786	0.9
(R)	Denim	3,400	2004	0.5%	6.7%	5.1%	94,147	0.5
(S)	Woven Fabric	2,895	2004	45.3%	26.1%	2.9%	161,643	0.8
(T)	Woven Fabric	1,757	2010	NA	44.7%	3.8%	101,732	1.0
(U)	Fiber	1,200	2005	4.8%	21.2%	15.4%	80,585	1.0
(V)	Fiber	506	2010	NA	34.7%	1.3%	119,379	0.5

Results

Factory type	Annual Production (Tonnes)	Year Established	% Water Reduction Possible	% Energy Reduction Possible	% Electricity Reduction Possible	Cost (USD)	Return on Investment (months)
Knitted	12,000- <mark>33</mark> , 000	1990-1997	1.5-8.1	1.4 -17.1	1.2-1.4	\$50,000- \$710,000	4-6
Woven	1,800-10,0 00	1989-2010	1.1-45.3	11.0-44.7	0.3-15.4	\$30,000- \$160,000	<mark>1</mark> -12
Denim	3,400-29,0	2003-2010	2.1-45.3	4.6-15.0	1.4-14.9	\$94,000- \$428,000	5-10
Fiber	500-8,800	1993-2012	0.1-10.3	11.2-35.5	0.8-15.4	\$73,000- \$373,000	4-12

Lessons Learned from mills

To bring to scale...

Best Practices are widely applicable and effective

Mills learn best from each other

Work in city with high concentration of mills

Need for reliable environmental performance data

Promote dialogue on data disclosure with progressive local government officials

Chinese government five-year plans could have big impact on promoting industry improvements

Identify cities with ambitious five-year plans

Lessons Learned with Multinational Partners

Brands lack adequate sourcing/supply chain policies to drive improvement

Few brands assess compliance at fabric mills, much less drive ecoefficiency improvements

Create clear criteria for basic compliance; benchmarks for going beyond compliance

Brands have direct business connections with Tier One garment factories, not Tier Two fabric mills

Brands must map supply chain, including Tier Two

Separation between CSR and sourcing works against improvement

Sourcing departments must become more involved

Create internal incentives to increase reliance on preferred suppliers

CbD Cities Initiative

 $\begin{array}{|c|c|c|}
\hline
C L E A N \\
\hline
D e s i g n
\end{array}$

Goal: Bring CbD to scale

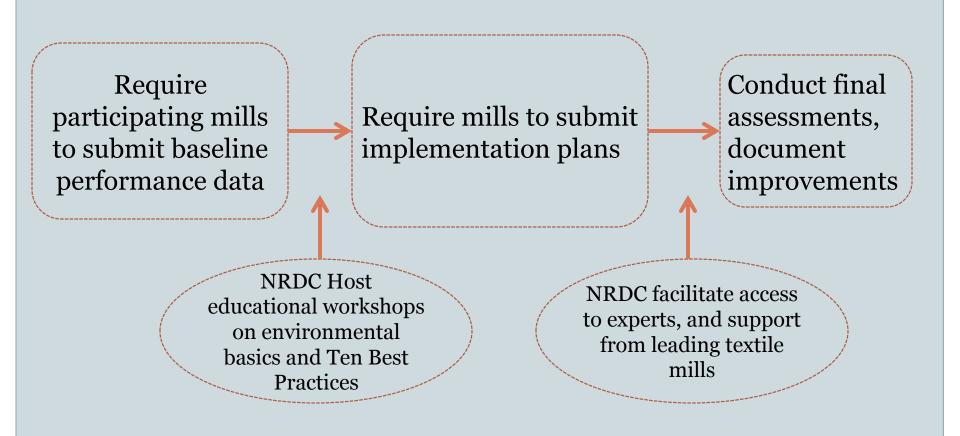




In collaboration with:



Steps in the Cities Initiative: Implementation



Facility Benchmarking: Sustainable Apparel Coalition



Supplier Facility Module

No Supplier/Facility Entered

OVERALL FACILITIES SCORE

CONFIDENTIAL - DO NOT

Higg Index 1.0

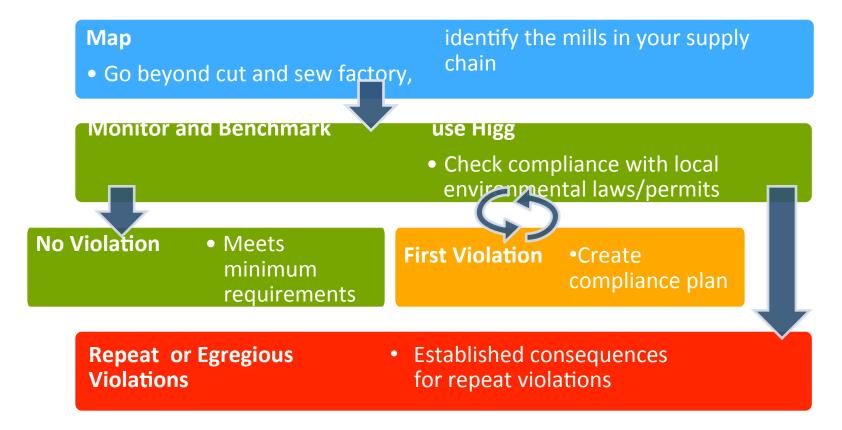
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Score Updated Automatically as Questions Answered

DISTRIBUTE UNLESS REQUESTED
BY CUSTOMER

SCORING SUMMARY	Actual score	Possible score
ENVIRONMENTAL MANAGEMENT SYSTEM OR PROGRAM	0	100
ENERGY USE & GREENHOUSE GAS (GHG) EMISSIONS	0	100
WATER USE	0	100
WASTEWATER/EFFLUENT	0	100
EMISSIONS TO AIR	0	100
WASTE MANAGEMENT	0	100
POLLUTION PREVENTION/HAZARDOUS & POTENTIALLY HAZARDOUS SUBSTANCES	0	100
Total	1 0	700

Supply Chain Policy Development – Basic Level



Supply Chain Policy - Level 2 Preferred Mill Program

Metering

Metering required for program entry

Establish performance targets

- Set goals
- •Implement Ten Best Practices and process improvements to reduce impact
- Establish reward/incentive program

Motivate: Reward Performance

• "Preferred" mills meet benchmarks to receive rewards

Key Ingredients of Effective Supply Chain Programs



Supply chain focus is beyond Tier One.



Fabric mills are benchmarked through Higg.



Compliance is mandatory.



Resource usage is tracked and minimized.



There is public disclosure and accountability.



Environmental results are important to supplier

qualification and selection, good performers awarded

"preferred" status.



THANK YOU

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